Senior Technical Consultant

Cryptomathic is looking for a **Senior Technical Consultant** to lead projects and support professional services facing some of our most important clients. The Technical Consultant will act as a key subject matter expert for Cryptomathic products and the surrounding technical ecosystem and is a strong communicator with the ability to create excitement around our solutions and the value they create.

The main tasks will be:

- Analyze and define integrations of Cryptomathic products into IT Systems through SDKs and APIs
- Support the Sales Teams with technical expertise in the (Pre-) Sales phase
- Support Professional Services organization with technical consultancy in projects
- Take an active part in managing Sales and Professional Services projects

Overview

Cryptomathic is a leading digital security provider with a stellar reputation, providing reliable innovative solutions to clients in finance, government, and technology manufacturing. With 35 years' experience, Cryptomathic provides best-of-breed security systems. Over the years Cryptomathic has evolved extensively to remain at the forefront of security technology and to pre-empt new security requirements brought about by emerging technologies or regulatory decisions and to react to specific and individual client and industry needs.

Candidates applying for the role should have the following qualities:

- **Technical consultancy** – as an experienced and driven consultant you are approachable and service minded with the ability to remain calm in stressful situations, keeping the overview while diving into specific technical challenges.
- **Problem solver** – You have a hands-on attitude and take ownership of problems until they are solved. You thrive in a changing environment, where you prioritize tasks together with the

client. You are structured in your approach and can support your peers in a structured and reproducible manner, to help uplift the efforts of everyone around you.

- **Strong communication skills –** you understand the undertakings of complex situations and possess great communication skills to articulate the value of the solutions and how they integrate with the customer's environment. You can present technical jargon in an understandable way.
- **Result oriented and collaborative –** you are proactive and enjoy taking initiatives working independently with a high cadence as well as collaborating with the team surrounding the client – i.e. sales, pre-sales, solution architects, etc.
- **IT enthusiast –** you enjoy working in high-tech with innovative and elaborate IT solutions, and it motivates you to be a knowledge source at a high technical level for clients and colleagues.

Requirements

- Minimum 3-5 years' experience in a similar role
- Previous experience working with presales or solution architecture
- Previous experience in applied cryptography is desired
- Mastering standards such as OIDC, FAPI, PKI is a plus
- Excellent English skills, both orally and in writing (any other languages are simply a bonus)
- A degree in Computer science, technology, or engineering

What we offer

- An exciting and challenging job in a specialized professional environment working with highly qualified colleagues.
- Working with some of the most prestigious accounts across EMEA incl. first tier banks and government offices.
- We offer an attractive salary for this position and other benefits based on experience.
- Working for a company that has been established for many years and beyond the typical uncertainties of a start-up environment.

Location

You will be attached to one of our office locations in Munich (Germany), Cambridge (UK) or HQ in Aarhus (Denmark) pending your current country of residence and may distribute your work between home office and work at the office in alignment with your manager. Some travelling, mostly within Europe, must be anticipated.

Interested?

We look forward to receiving your CV and supporting statement and hope to welcome you as our next colleague and great addition to the team. Please send your CV and application to cryptomathic-job@cryptomathic.com